



MATSYAFED

KERALA STATE CO-OPERATIVE FEDERATION FOR FISHERIES DEVELOPMENT LIMITED

KAMALESWARAM, THIRUVANANTHAPURAM: 695 009.

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RATE-CONTRACT QUOTATION NOTICE

Sealed quotations are invited from experienced and reputed vendors for entering into a district-wise Rate Contract for the supply, installation, and commissioning of CCTV equipment at various Matsyafed offices and commercial units across Kerala. The quotations should be submitted by hand/post to the **Managing Director, Matsyafed, Kamaleswaram, Manacaud P.O., Trivandrum - 695009**, on or before 26.12.2025 at 3.00 pm. The quotations will be opened at 3.30 pm on the same day. Quotations received after the prescribed date and time will not be considered.

Terms and Conditions

1. The rate-contract will be valid for 12 months from the date of award. It may be further extended up to 6 months on mutual agreement.
2. Vendors may quote for one or more districts. The district(s) for which the quotation is submitted must be clearly indicated in the quotation. The vendor must preferably have a:
(i) registered office in the quoted district or in its neighbouring district and 2 year or more consecutive experience with Central/State/PSU organizations
OR
(ii) registered office in Kerala and 5 year or more consecutive experience with Central/State/PSU organizations.
District details are included in Annexure-1. Experience details with copy of relevant documents must be furnished along with the quotation.
3. Prices must be inclusive of all applicable taxes, installation charges, transportation, and other charges. Unit rates must be quoted clearly for each item specified in Annexure-2. No hidden charges will be accepted.
4. For each installation, the vendor must visit the site and submit a proposal detailing the required CCTV equipments (including any additional requirements that becomes beyond the rate-contract). Only after obtaining approval from the Matsyafed IT Division should the vendor commence supply and installation. No additional payment will be made beyond the approved amount.
5. CCTV system installation must be planned efficiently to minimize cable usage. Placement of OFC cables, Outdoor WiFi CPE Units, network cables, media converters, power supplies, PoE switches, and PoE injectors must be optimized accordingly. Additional cable must be planned in OFC cable laying for repairing on cable break.

6. Any additional equipment/device or charges required must be quoted clearly indicating the reason/purpose as specified in Annexure-3. No hidden charges will be accepted.
7. Equipment must strictly conform to the technical specifications and warranty in Annexure-2. Brand name and model of each product must be specified. Only BIS-certified and standard-compliant products will be accepted. IP Cameras must be STQC certified.
8. Vendor may provide additional rates for equipment or charges that may seem to fulfill the purpose in a way of cost efficient, optimized and successful implementation.
9. Supply and installation must be completed within 7 working days from the issuance of work order or confirmation of site readiness. Final commissioning will be certified by an authorized official of Matsyafed.
10. Site-level configuration, testing, and demonstration of the device/CCTV system is required. Furthermore, basic operational training for site staff is mandatory.
11. Payment will be made upon successful supply, installation, testing, and commissioning of the system at each site. No advance payment will be made on the same and part payment for incomplete installations will not be accepted.
12. Vendor must ensure timely support in case of software, hardware and installation-related issues during the warranty period of supplied devices even after the contract period.
13. Matsyafed reserves the right to inspect supplied materials prior to or post-installation. Any deviation from specifications or substandard supply will lead to rejection and must be replaced at vendor's cost.
14. Failure to complete installation within the stipulated time without valid reason will lead to termination of contract.
15. Vendor should submit copy of GST registration or PAN details of the organization along with company profile, Proof of registered office in the quoted district or neighboring district, OEM authorization letter/certificate and details of past work experience in similar projects.
16. Any violation or non-compliance with the terms and conditions specified above may result in the immediate termination of the contract. In addition, the vendor may be blacklisted from participating in future tenders/contracts with Matsyafed, without any further notice or compensation. Matsyafed reserves the right to take legal or administrative action as deemed necessary.
17. Matsyafed reserves the right to accept or reject any or all quotations without assigning any reason.
18. Matsyafed reserves the right to award district-wise contracts to different vendors based on compliance and pricing.

For any queries, vendors may contact the IT Division of Matsyafed at matsyafed@matsyafed.in or 0471- 2458606.


MANAGING DIRECTOR

Annexure-1

Sl. No.	District
1	Thiruvananthapuram
2	Kollam
3	Alappuzha
4	Kottayam
5	Ernakulam
6	Thrissur
7	Malappuram
8	Kozhikkode
9	Kannur
10	Kasargode

Annexure-2

Mandatory Equipments/Cables

Sl. No.	Description	Unit of Rate required
1	Analogue Camera –5 Mega Pixel or higher, H.265 video coding, vision, 30-meter IR range or higher, IP 66 rated or higher, with mounting brackets, 2-year OEM warranty or higher. Price should include installation charges. (Both Dome and Bullet types should be quoted separately. Lens focal length must be specified and if rate changes according to lens measurement, then the same also must be specified. Camera must have at least 3 variant focal length).	Per Number
2	IP Camera – 4 Mega Pixel or higher, H.265+ video coding, ONVIF Compliant, Nigh vision, 30-meter IR range or higher, IP 66 rated or higher, with mounting brackets, 2-year OEM warranty or higher, STQC certified. Price should include installation charges. (Both Dome and Bullet types should be quoted separately. Lens focal length must be specified and if rate changes according to lens measurement, then the same also must be specified. Camera must have at least 3 variant focal length).	Per Number
3	DVR/XVR – support for 5 Mega Pixel or higher, 24/7 continuous recording, All channel real-time live view, H265 video coding, ONVIF compliant, Remote monitoring, 6 TB or higher Storage support, 2-year OEM warranty or higher. Price should include installation charges. (Rate For 4 and 8 Channel should be quoted separately).	Per Number
4	NVR – 4 Mega Pixel or higher, 24/7 continuous recording, All channel real-time live view, H265+ video coding, ONVIF compliant, Remote monitoring, 6 TB Storage or higher capacity, 2-year OEM warranty or higher. Price should include installation charges. (Rate For 8,16 and 32 Channel should be quoted separately)	Per Number
5	Surveillance HDD with minimum 3 year OEM warranty or higher. (Rate For 2,4,6,8 and 10 TB storages should be quoted separately)	Per Number
6	Full HD Monitor for Surveillance System with 3 year OEM warranty or higher (Rate For 21.5",24" and 27" sizes should be quoted separately)	Per Number
7	Power Supply for analogue camera (Rate For 4 and 8 Channel should be quoted separately)	Per Number
8	PoE Switch for IP camera (Rate For 4,8 and 16 Channel should be quoted separately)	Per Number
9	Non-Weatherproof Camera Mounting Box for securing connectors (IP 65 rated or above)	Per Number
10	Weatherproof Camera Mounting Box for securing connectors	Per Number

11	Outdoor Weatherproof CCTV Camera Housing with stand (Rate different camera models quoted must show separately). Price should include installation charges.	Per Number
12	PoE Injector (Required Voltage and ampere for IP Camera)	Per Number
13	Standard 3+1 Coaxial Cable (Pure copper) with laying & installation charges	Per Meter
14	Standard CAT-6 Cable (Pure copper) with laying & installation charges	Per Meter
15	Outdoor CAT-6 Cable with laying & installation charges	Per Meter
16	5Ghz Outdoor WiFi CPE Unit with minimum 1 year OEM warranty, minimum 13dBi 2x2 dual-polarized directional MIMO antenna, AP / Client / Bridge / Repeater / AP Router / AP Client Router (WISP) operation modes, 5-15Km Range, minimum 15kV ESD and minimum 6kV lightning protection	Per Number
17	Piping charges for cables including clamps joints fishers and screws with laying & installation charges	Per Meter
18	BNC Connector for camera with crimping & installation charges	Per Number
19	DC power connector for camera with crimping & installation charges	Per Number
20	RJ-45 connector with crimping & installation charges	Per Number
21	Wall mount 3U Metal Rack with 1 Tier Shelf and Transparent Sheet/Glass Door with lock. Lock should contain at least 2 keys.	Per Number
22	Electricity extension board with 4 power sockets (6A) and 5 meter cable with plug (6A). Cable must be 3 core and each core must be 2.5 sq mm.	Per Number
23	5 Port 10/100/1000Mbps Unmanaged Switch with minimum 1 year OEM warranty	Per Number

Optional Equipments/Cables

Sl. No.	Description	Unit of Rate required
1	1F/Core Outdoor Drop Cable with laying & installation charges	Per Meter
2	2F/Core Outdoor Drop Cable with laying & installation charges	Per Meter
3	4F/Core Outdoor Drop Cable with laying & installation charges	Per Meter
4	Secure box for drop to OFC connector with installation charges	Per Number
5	Secure box for joining 1F drop cables with installation charges	Per Number
6	Media Converter 100 Mbps, 20Km range, 3 year OEM warranty or higher	Per Number
7	Media Converter 1000 Mbps, 20Km range, 3 year OEM warranty or higher	Per Number
8	OFC patch cord with connector for media converter with crimping, joining and installation charges.	Per Meter/ Per Number

Annexure – 3

Sl. No.	Particular	Reason/Purpose	Unit of measurement	Cost/Price